

Report to the Auburn City Council

Action Item
Agenda Item No
City Manager's Approval

To:

Honorable Mayor and City Council Members

From:

George E. Williams, City Treasurer

Andy Heath, Administrative Services Director

Date:

September 13 2010

Subject:

Quarterly Report of Investments - Quarter Ending June 30, 2010

The Issue

The City Council is required by state law and the City of Auburn's Investment Policy to receive and review a Quarterly Investment Report.

Recommended Action Requested

Receive, review and file the "City of Auburn Quarterly Investment Report" for the quarter ending June 30, 2010.

Background

The City of Auburn Quarterly Investment Report (Investment Report) for the quarter ending June 30, 2010 has been prepared in compliance with the reporting requirements as set for in the State of California Government Code Sections 53600 et seq. and the City of Auburn Investment Policy. The Investment Report contains the following information:

- Identification of the type of each investment held in the City's Treasury;
- Identification of the legal name of the issuer or fiduciary of each investment held in the City's Treasury;
- A listing of the dollar amount invested for each item in the Treasury Portfolio;
- A listing of the maturity date of those investments having fixed maturities;
- A confirmation that the reported investments conform to the City's adopted investment policy; and
- A confirmation of the City's ability to meet it's pooled expenditure requirements for the next six months.

Analysis

INVESTMENT SUMMARY

| City of Auburn | Pooled | Investment Accounts: |
|----------------|--------|----------------------|
| | | |

| For the quarter ended: | June 2010 | <u>March 2010</u> | June 2009 |
|--|--------------------|---|------------------|
| Portfolio value – end of quarter: | \$10,537,892 | \$9,430,800 | \$10,982,299 |
| Portfolio effective yield – end of quarter: | 1.88% | 2.15% | 1.98% |
| Dollar-weighted days to maturity – end of quarter: | 587 | 742 | 460 |
| Portfolio interest earnings (1) – end of quarter: | \$52,099 | \$51,552 | \$50,877 |
| Net unrealized gain / (loss) (2) – end of quarter: | \$33,728 | \$(3,487) | \$43,306 |
| Auburn Urban Development | Authority Account: | · • • • • • • • • • • • • • • • • • • • | |
| For the quarter ended: | June 2010 | March 2010 | <u>June 2009</u> |
| Portfolio value – end of quarter: | \$2,633,183 | \$2,909,556 | \$4,701,907 |
| Portfolio effective yield – end of quarter: | 2.85% | 2.58% | 2.41% |
| Dollar-weighted days to maturity – end of quarter: | 228 | 266 | 321 |
| Portfolio interest earnings (1) – end of quarter: | \$38,957 | \$2,416 | \$80,696 |
| | | | |

Sewer Revenue Bond Proceeds Account

| For the quarter ended: | <u>June 2010</u> | <u>March 2010</u> | <u>June 2009</u> |
|--|------------------|-------------------|------------------|
| Portfolio value – end of quarter: | \$5,751,340 | \$6,988,977 | N/A |
| Portfolio effective yield – end of quarter: | 1.04% | 0.97% | N/A |
| Dollar-weighted days to maturity – end of quarter: | 296 | 304 | N/A |
| Portfolio interest earnings (1) – end of quarter: | \$25,390 | \$5,334 | N/A |

- (1) Interest earnings on investments distributed to City during reporting quarter.
- (2) Unrealized "paper" gains / (losses) on investments due to fluctuations in market value. Unrealized gains and losses impact interest earnings each month as the City is required to account for and book investments at marketable value.

PORTFOLIO / TREND ANALYSIS

As a means to account for the investment of both Auburn Urban Development Authority (AUDA) and Wastewater Treatment Facility Upgrade Project bond proceeds received in October 2008 and August 2009, respectively, the Investment Report includes appropriate analysis for these separately invested funds. In addition to the table presented as part of the Investment Summary above, attachments to this report have also been updated to include appropriate investment information related to the bond proceeds held in trust.

Attachment A provides detailed information for each of the City's investments as of the quarter ended June 30, 2010. Investments are categorized into one of five groups:

<u>Fixed Rate Investments</u>: Investments purchased which pay interest on a periodic basis at a fixed coupon / stated rate. Discounted commercial paper is also included in this group. Fixed Rate Investments, consistent with the City's Investment Policy, are generally held to maturity and not sold in the open market.

<u>Pooled Investments:</u> Monies pooled with the State of California (Local Agency Investment Fund) and Placer County (County Investment Pool) which are generally available on a daily basis.

<u>Unrestricted Financial Institution Investments:</u> Unrestricted operating account monies available in demand accounts for accounts payable, payroll and jet fuel-related acounts. Certificates of deposit and money market accounts are also included with this group.

<u>Restricted Financial Institution Investments:</u> Restricted demand accounts maintained for the payment of obligations for designated city programs.

<u>AUDA / Sewer Revenue Bond Proceeds</u>: All bond proceeds are invested separate from the pooled investment accounts. Bond proceeds are invested consistent with anticipated project payment schedules and have been placed in the CDARS Certificate of Deposit Program, which is 100% FDIC insured. Matured CDARS investments remain with the Bond Proceeds Trustee in a liquid money market account until drawn on by the City to cover applicable project expenditures.

Attachment B provides investment trend information for the last nine quarters. The City's investment portfolio yield as of June 30, 2010 is 1.88%. The effective yield has decreased 27 basis points (0.27%) when compared to the yield reported for quarter ended March 31, 2010 (2.15%). The decrease in yield can be wholly attributed to the reinvestment of maturing investments at current (and substantially lower) market yields.

During the quarter ended June 30, 2010, the City realized \$52,099 in investment earnings. In addition to the investment earnings, the City experienced a \$33,728 unrealized gain in portfolio market value. Unrealized market gains and losses, which are required to be amortized into the portfolio value, fluctuate from month-to-month in response to overall market conditions.

As discussed in previous investment reports, Lehman Brothers, the fourth largest investment bank in the United States at the time, filed for bankruptcy on September 15, 2008. The Lehman Brothers bankruptcy, which followed by only a week the Federal Government "bail out" of Fannie Mae and Freddie Mac, provided an indication of the severe financial market turmoil to come as a result of the unwinding of loose lending policies and excessive credit provided during the housing boom over the past decade. At the time of the Lehman bankruptcy, the City owned a medium-term corporate bond in Lehman Bros. Holdings in the amount of \$125,000. The value of the bond as of June 30, 2010 was \$24,687. The unrealized loss of \$100,313 has been fully amortized as a component of investments earnings.

In response the bankruptcy action taken by Lehman, City staff continues to monitor ongoing bankruptcy proceedings (the City has filed a claim) and the investigation and prosecution of a case against certain individuals or entities responsible for losses stemming from the City's investment in Lehman Bros. Staff also continues to review correspondence from a working group of more than 80 cities, counties and special districts with combined Lehman exposure of approximately \$1.67 billion, seeking reimbursement of losses through the array of governmental programs introduced in response to the significant economic downturn (TARP, Jobs Bill, etc.).

During the quarter ended June 30, 2010, the City's pooled investment portfolio increased by approximately \$1.1 million (not including bond proceeds held in trust). The increase in portfolio value can be primarily attributed to receipt of the second of two property and related tax collection installments paid by the County of Placer in May 2010.

All investments held at June 30, 2010 conform to the City's Investment Policy and the State of California Government Code. Based on the Administrative Services Department's cash flow projection as of June 30, 2010, funds on deposit and anticipated revenue collections for the period July 1, 2010 through December 31, 2010 are sufficient to meet all anticipated City expenditures during the same period.

PORTFOLIO INVESTMENT EARNINGS

Below is a comparison of actual Investment earnings on the City's portfolio to the fiscal year 2009-10 budget.

| Net Investment Earnings | <u>Yield</u> | General Fund | Other Funds |
|-----------------------------|--------------|--------------------|-------------------|
| Fiscal Year Ending 06/30/10 | | | |
| Budget | 2.00% | \$ 50,000 | \$ 271,250 |
| Actual (1) | 2.09% | <u>36,266</u> | 379,669 |
| Variance | | <u>(\$ 13,734)</u> | <u>\$ 108,419</u> |

(1) Includes all portfolio funds (pooled investments and bond funds) and amortization of unrealized market value loss

Alternatives Available to Council; Implications of Alternatives

1. Request the City Treasurer to prepare supplemental information for review by the City Council at a future meeting.

Fiscal Impact

The current year-to-date yield on investment earnings actually received for the City's portfolio of investments is 2.09%. An average yield of 2.00% was forecasted in the City's adopted budget for Fiscal Year 2009-10. Attainment of interest revenues consistent with forecasted yields is directly contingent on average cash balances held in citywide funds.

Attachment A – Investment Portfolio Analysis Attachment B – Treasury Investment Pool Quarterly Comparison

City of Auburn Portfolio Analysis Quarter Ending June 30, 2010

6/30/2010

| | | M | arket Value | Current Yield | Dollar Weighted Days to Maturity |
|---|------------|------|------------------------|----------------|-------------------------------------|
| Fixed Rate Investments | | | | | |
| US Government Bonds | | \$ | 4,545,006 | 2.22% | 1,257 |
| Corporate Notes | | | 412,455 | 4.85% | 661 |
| Negotiable Certificates of Deposit | | | 301,113 | 3.94% | 275 |
| | Subtotal: | \$ | 5,258,574 | | |
| Dolla | ır-Weighte | d Av | verage Yield: | 2.52% | |
| | _ | | to Maturity: | | 1,154 |
| Pooled Investments State of California LAIF | | \$ | 41,869 | 0.56% | 1 |
| Placer County Investment Pool | | Φ | • | 0.36% 2.34% | 1 |
| • | Subtotal: | • | 2,153,928 2,195,797 | 2.34% | 1_ |
| | Subtotar. | -D | 2,193,191 | | |
| Dolla | r-Weighte | d Av | erage Yield: | 2.31% | |
| Dollar V | Veighted D | ays | to Maturity: | <u> </u> | 1 |
| Unrestricted Financial Institution Invest | tments | - · | | | · |
| Wells Fargo Bank - Commercial Checking | | \$ | 1,946,344 | 0.00% | 1 |
| Wells Fargo Bank - Payroll Checking | | | 72,323 | 0.00% | 1 |
| Wells Fargo Bank - Aviation Fuel Account | t | | 98,459 | 0.10% | 1 |
| Citizens Bank - CDARS Program | | | 255,678 | 0.95% | 226 |
| Community First Bank - Cert of Deposit | | | 500,000 | 2.27% | 109 |
| UMPQUA Bank Money Market | | | 119,452 | 0.63% | 1 |
| ML Stern Securities (Money Markets) | · _ | | 14,927 | 0.09% | 1_ |
| | = | \$ | 3,007,183 | | |
| Dollar | r-Weighte | d Av | erage Yield: | 0.49% | |
| | _ | | to Maturity: | | 38 |

City of Auburn Portfolio Analysis Quarter Ending June 30, 2010

6/30/2010

| | Ma | rket Value | Current Yield | Dollar Weighted Days to Maturity |
|---|--------|--------------|---------------|-------------------------------------|
| Restricted Financial Institution Investments | | | | |
| Bank of America - Chiropractic Checking | \$ | 4,708 | 0.00% | 1 |
| Bank of America - Vision Checking | | 3,067 | 0.00% | 1 |
| Bank of America - Dental Checking | | 9,011 | 0.00% | 1 |
| Bank of America - Landill Closure Account | | 43,511 | 0.10% | 1 |
| Placer Sierra Bank - AUESD Relocation Account | | 16,041 | 0.00% | 1 |
| | \$ | 76,338 | | |
| Dollar-Weight | ed Ave | erage Yield: | 0.06% | |
| Dollar Weighted | Days t | o Maturity: | | 1 |

| Unrestricted lingestment Portfolio Viduation | \$ 10,4161,554 11.39% 591 |
|--|---|
| Resudeted lovesment Portfolio Valuation | S : 76,338 0.06% 1 |
| Total Pooled Investments Portfolio Valuation. | <u>\$ 10,597,392 1.88% 587.</u> |
| Total AUDA Bond Proceeds Ascount | |
| Total Saver Revenue Bond Proceeds Accounts | \$ 255% 2288 \$ 55751,340 1,029% 296 |
| TOTAL SERVE NEW PROPERTY OF THE PROPERTY OF TH | 93. 37.01.04V 11.04 V0 |

City of Auburn Bond Maturity - Detail Quarter Ending June 30, 2010

6/30/2010

| | | | 0.00,20 |
|---|----------------------|---------------|------------|
| _ | Market Value | Current Yield | Maturity |
| US Agency Bonds | | | · |
| Federal Farm Credit Bank (\$1,000K) | 1,004,060 | 1.04% | 2/9/2012 |
| Federal National Mortgage Assn (\$500K) | 540,625 | 3.82% | 5/28/2013 |
| Federal National Mortgage Assn (\$1,000K) | 1,002,500 | 2.04% | 8/26/2013 |
| Federal Farm Credit Bank (\$1,000K) | 1,015,310 | 2.91% | 2/2/2015 |
| Federal Home Loan Bank (\$473,684) | 474,276 | 1.00% | 2/2/2015 |
| Federal Home Loan Bank (\$500K) | 508,235 | 2.95% | 4/15/2015 |
| Subtotal: | \$ 4,545,006 | | |
| Dollar-Weighte | d Average Yield: | 2.22% | |
| Dollar Weighted D | | | 1,25 |
| | | | |
| Corporate Notes | | | |
| HSBC Finance Corp (\$125K) | 127,099 | 5.16% | 1/14/2011 |
| Lehman Brothers Holdings (\$125K) | 24,687 | 0.01% | 1/18/2012 |
| Citigroup, Inc (\$125K) | 129,539 | 5.11% | 10/17/2012 |
| Merrill Lynch (\$125K) | 131,130 | 5.20% | 2/5/2013 |
| Subtotal: | \$ 412,455 | | |
| Dollar-Weighte | d Average Yield: | 4.85% | |
| Dollar Weighted D | ays to Maturity: | = | 661 |
| Negotiable Certificates of Deposit | | | |
| Discover Bank (\$98K) | 99,315 | 3.95% | 11/29/2010 |
| Capmark Bank (\$98K) | 100,899 | 3.93% | 5/31/2011 |
| Provident Bank (\$98K) | 100,899 | 3.93% | 5/31/2011 |
| Subtotal: | | | |
| Dollar-Weighted | d Average Yield: | 3.94% | |
| Dollar Weighted D | ays to Maturity: | | 275 |
| | | | |
| BROC Total Valuations | \$ <u>5,258,57</u> 4 | 2.52% | 1,154 |
| 建设置,在大大组织来 。1、4、4位 | | | |
| Post Books | S 5,269,969 | | |
| losti Basiss | V 27/20/7/2027 | | |
| Vol. Ukrazosty zek Cona (di cose): | െ ലിവാസ്ട്രം | | |
| Net Unrealtzed Gain / (Loss): | 3 (11,395) | | |

CITY OF AUBURN
TREASURY INVESTMENT POOL
QUARTERLY COMPARISONS

| City of Auburn Pooled Investment Accounts | Investment Amounts <u>at 06/30/10</u> | Current Investment <u>Yield</u> | Investment Amounts at 03/31/10 | Current Investment <u>Yield</u> | Investment Amounts at 12/31/09 | Current Investment <u>Yield</u> |
|---|---|---------------------------------------|--------------------------------------|---------------------------------------|--------------------------------|---------------------------------------|
| State of California L.A.I.F. Placer County Treasury Investment | \$ 41,869 2,153,928 | 0.56% | \$ 41,812 2,143,046 | 0.55% | \$ 41,748 2,132,456 | 0.60% |
| US Gov't/Agency Bonds (held by UBOC) Negotiable Certs. of Deposit (held by UBOC) | 4,545,006 301,113 | 2.22% 3.94% | 4,776,334 | 2.16% | 1,532,190 | 3.27% |
| Corporate Notes (held by UBOC) ML Stern & Piper Jaffray | 412,455 14,927 | 4.85% | 421,473 | 4.75% | 415,539 | 4.81% |
| Citizens Bank (CDARS Program) Wells Fargo Bank (Checking / Payroll / Fuel) Rank of America (Landfill Trust Account) | 255,678 2,117,126 | 0.95% | 255,075 377,458 | 0.95% | 1,004,808 | 1.72% 0.01% |
| Bonk of America (Vision Account) | 3,067 | 0.00% | 70,634 3,169 | 0.10% | 116,487 | 0.20% 0.00% |
| Dank of America (Dental Account) UMPQUA Bank (Money Market Denand) | 9,011 119,452 | 0.00% | 9,051 395,633 | 0.00% | 9,181 | 0.00% 0.68% |
| Community First Bank (Cert. of Deposit) Granite Community Bank (Cert. of Deposit) | 500,000 | 2.27% | 500,000 | 2.27% | 500,000 | 2.30% |
| Wells Fargo Bank (AUESD Relocation) Bank of America (Chiromactic Care Acct) | 16,041 | 0.00% | 16,041 | 0.00% | 16,041 | 0.00% |
| Totals | \$ 10,537,892 | Overall Yield = | | Overall Yield = | _ | 0.00% Overall Yield = |
| | | 1.88% | | 2.15% | | 2.20% |
| AUDA / Sewer Bond Proceeds Accounts | | 61 | | | | |
| Reliance Trust - AUDA (CDARS Program) Reliance Trust - Sewer (CDARS Program) | \$ 2,633,183 \$ 5,751,340 | 2.85% 1.04% 9 6# | \$ 2,909,556 \$ 6,988,977 | 2.58% | \$ 3,321,478 | 2.53% |
| Summary of Investments | 6/30/2010 | | 3/31/2010 | | 12/31/2009 | |
| State Pool County Pool Corporate Bonds | 0.2% 11.4% 2.2% | \$ 41,869 2,153,928 7412,455 | 0.2% 11.1% 2.2% | \$ 41,812 2,143,046 421.473 | 0.2% | \$ 41,748 2,132,456 415,530 |
| U.S. Agencies Negotiable Certificate of Deposit Financial Institutions | 24.0% | 301,113 | 2.1% | 4,776,334 | 8.4% | 1,532,190 |
| Bond Proceeds / Debt Svc Reserve | 44.3% | 8,384,523 | 51.2% | 1,646,79 9,898,533 | 59.7% | 2,839,299 10,905,955 |
| Investment Total | 100.0% | \$ 18,922,415 | 100.0% | \$ 19,329,333 | 100.0% | \$ 18,269,607 |

CITY OF AUBURN TREASURY INVESTMENT POOL QUARTERLY COMPARISONS

| nent Current ints Investment <u>109 Yield</u> | 41,304 1.91% 2,092,554 3.08% 1,536,250 3.67% 501,189 3.80% 335,740 5.96% 14,927 0.15% 1,000,041 2.13% 3,588,385 0.10% 112,731 0.30% 9,256 0.00% 5,348 0.00% 6,256 0.00% 6,256 0.00% 7,69,931 Overall Yield = 2.00% | 4,621,211 3.43% N/A 3/31/2009 3/31/2009 0.3% \$ 41,304 4.5% 2,092,554 2.3% 335,740 0.7% 1,536,250 501,189 6.6% 5,262,894 2.1% 4,621,211 2.1% 4,621,211 |
|---|---|--|
| It Amounts at 3/31/09 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 8 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| ent Current ts Investment 19 <u>Yield</u> | Overall Y | 009 \$ 2,10 38 2,52 50 5,42 4,70 |
| Investment Amounts at 6/30/09 | \$ 2,1 2,4 3,2,5 3,2,2 1,0,9 | \$ 4,701,907 N/A N/A 6/30/2009 6/30/2009 5 13.4% 1 16.1% 3 2.5% 1 3.2% 3 4.6% 3 30.0% |
| Current Investment <u>Yield</u> | 4 0.75% 5 2.69% 14 3.79% 18 4.90% 17 0.09% 18 1.72% 19 0.00% 10 0.00% 10 0.00% 10 0.00% 10 0.00% 10 0.00% 10 0.00% 10 0.00% 10 0.00% | 8 2.33% 8 0.80% 99 \$ 41,654 2,119,275 408,338 2,538,595 502,164 3,689,700 12,920,016 \$ 22,219,742 |
| Investment Amounts at 9/30/09 | \$ 41,654 2,119,275 2,538,595 502,164 408,338 14,927 1,004,803 1,525,946 93,998 3,305 9,281 5,16,500 500,000 16,041 4,899 \$ 9,299,726 | 8 4,705,558 \$ 8,214,458 \$ 8,214,458 9,30/2009 11.4% 11.4% 2.3% 16.6% 58.1% |
| City of Auburn Pooled Investment Accounts | State of California L.A.I.F. Placer County Treasury Investment US Gov't/Agency Bonds (held by UBOC) Negotiable Certs. of Deposit (held by UBOC) Corporate Notes (held by UBOC) MI. Stern & Piper Jaffray Citizens Bank (CDARS Program) Wells Fargo Bank (Checking / Payroll / Fuel) Bank of America (Landfill Trust Account) Bank of America (Vision Account) Bank of America (Vision Account) Community First Bank (Cert. of Deposit) Granite Community Bank (Cert. of Deposit) Granite Community Bank (Cert. of Deposit) Bank of America (Chiropractic Care Acct) Fotals | AUDA / Sewer Bond Proceeds Accounts Reliance Trust - AUDA (CDARS Program) Reliance Trust - Sewer (CDARS Program) Summary of Investments State Pool County Pool Corporate Bonds U.S. Agencies Negotiable Certificate of Deposit Financial Institutions Bond Proceeds / Debt Svc Reserve |

CITY OF AUBURN
TREASURY INVESTMENT POOL
QUARTERLY COMPARISONS

| | | | • |
|---|---|---|--|
| Current Investment <u>Yield</u> | 3.11% 4.05% 4.21% 3.94% 5.87% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | | \$ 40,446 2,036,193 488,811 4,980,580 483,504 3,874,620 N/A |
| Investment Amounts at 06/30/08 | \$ 40,446 2,036,193 4,980,580 483,504 488,811 14,848 - - 2,122,606 94,309 3,629 9,505 1,047,339 - 5,205 \$ 11,904,154 | <u>3008</u> | 0.5% 17.1% 4.1% 41.8% 4.1% 32.5% 0.0% |
| Current Investment <u>Yield</u> | 2.77% 4.14% 4.03% 3.94% 5.52% 0.00% | | 3, 40,727 2,056,926 362,325 4,481,230 484,357 2,551,859 N/A S 9,977,454 |
| Investment Amounts at 09/30/08 | \$ 40,757 2,056,926 4,481,230 484,357 362,325 14,902 1,319,013 128,786 3,572 9,425 1,054,972 1,054,972 1,054,972 1,054,972 | <u> </u> | 20.6% 3.6% 44.9% 4.9% 25.6% 0.0% |
| Current Investment <u>Yield</u> | 2.77% 3.33% 3.36% 3.84% 5.35% 1.33% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | 3.43% | 2,0 3,0 4,4 1,7 1,7 12,3 |
| Investment Amounts at 12/31/08 | \$ 41,042 2,076,409 3,037,300 496,220 373,686 14,926 1,063,621 112,731 3,494 9,405 510,473 510,473 5,086 \$ 7,760,434 | \$ 4,602,133 N/A 12/31/2008 | |
| City of Auburn Pooled Investment Accounts | State of California L.A.I.F. Placer County Treasury Investment US Gov't/Agency Bonds (held by UBOC) Negotiable Certs. of Deposit (held by UBOC) Corporate Notes (held by UBOC) ML Stern & Piper Jaffray Citizens Bank (CDARS Program) Wells Fargo Bank (Checking / Payroll / Fuel) Bank of America (Landfill Trust Account) Bank of America (Vision Account) Bank of America (Dental Account) Community First Bank (Money Market Demand) Community First Bank (Cert. of Deposit) Granite Community Bank (Cert. of Deposit) Wells Fargo Bank (AUESD Relocation) Bank of America (Chiropractic Care Acct) | AUDA / Sewer Bond Proceeds Accounts Reliance Trust - AUDA (CDARS Program) Reliance Trust - Sewer (CDARS Program) Summary of Investments | County Pool County Pool Corporate Bonds U.S. Agencies Negotiable Certificate of Deposit Financial Institutions Bond Proceeds / Debt Svc Reserve Investment Total |

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